

WILLIAM F. ASKINAZI

Curriculum Vitae

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Potomac, MD 20854 (301) 540-5380 (o)
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EDUCATION:

J.D. Georgetown University Law Center; Law Review Editor, *Law & Policy in International Business*, (1983)

M.B.A, University of Connecticut at Stamford; Management, (1992)

B.A., The Pennsylvania State University; Political Science, *Cum Laude*, (1980),

University of Exeter, Devon, England, (1979)

EXPERIENCE:

□ Maryland's Assistant Secretary for Business & Economic Development,

Governor Robert L. Ehrlich Administration, (2002-2005)

Managed \$110MUSD budget of 300 employees (64 direct reports);

Crafted state strategy to decentralize government and create a "business friendly" Maryland through job creation, finance programs, marketing and advertising campaigns;

Engaged and accompanied Governor Ehrlich to Israel on trade mission with 30 companies; advised Governor Ehrlich, Lt. Governor Michael Steele to implement administration's international agenda and economic priorities;

Created/initiated nationwide radio campaign to attract Fortune 1000 biotechnology, advanced technology and aerospace and defense firms to Maryland through marketing/incentives; coordinated Maryland's economic development policies with state and federal agencies; legislators, national site consultants; academic and policy directors; obtained 2003 Return on Investment (ROI) of 8:1 on revenue from approximately 100,000 new jobs and unemployment below 3.5%; Governor's Business chief liaison for

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Capital Region including Montgomery Co., Prince George and Frederick counties (population 2.5 million);

Forged MOU's with the World Trade Center Institute, local economic development agencies.

□ Law Office of William F. Askinazi, Esq., MBA (1994 - present)

Business risk mitigation, business strategist/development, capital formation, torts, injury, complex commercial litigation, government relations, Maryland Circuit Court appointed mediator and arbitrator;

- Landmark Maryland consumer protection case, *Lloyd v. General Motors, et al.*, ____ Md. Ct. Appeals____), (February 8, 2007, J. Bell);
- Published cases, *See, e.g. J.M. Lynne Co. v. P.R. Geraghty et al.*, 204 Conn. 361 (Sup. Ct. 1987) (personal liability extended in corporate dissolution setting); *Sternberg v. Infante*, 13 Conn. App. 473 (App. Ct. 1988) (defined parameters of enforceable land contract); *Bridgeport Jai Alai, Inc. v. Gaming Policy Board et al.*, 3 Conn. App. 254 (App. Ct. 1985) (defined actual and existing controversy in administrative appeal setting); *Coles v. Cilco Terminal Co.*, 668 F. Supp. 720 (USDC Ct. 1986) (42 U.S.C.A. Sec. 1981 (claim for racial discrimination successfully defended).
- Principal with D&A Sports & Entertainment, LLC to develop and finance Montgomery County, Md. 6500 seat multi-purpose arena;

□ Asea Brown Boveri ("ABB"), Assistant General Counsel, World Headquarters (ABB, Global 100 Power Company with \$30 billion sales); (1987-1994)

Global Litigation Coordinator (1989-1992) Worked, lived and consulted with ABB Swiss, German, Italian, Swedish, French counsel in Baden, Switzerland on international business/legal program. Instructed European counsel on US litigation, business compliance, privileges and risk avoidance .

- Secretary, ABB Kent Taylor, Inc. (1992-1993)
(\$60M Industrial Instruments Rochester, N.Y.)

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Saved company over \$10M in mass environmental settlements as negotiator for first settling defendant; Reduced 900 case inventory 50% in 18 months with 25% reduction in defense costs and indemnity via strict budget based management; Advised senior management on cost reduction, environmental risk, insurance; impact of business risk for global power distribution corporation. Advised Human Resource and Executive BU personnel on daily basis; Superfund/Brownfields management and efficiencies, Drafted and negotiated large power project contracts; vendor agreements, leases; indemnities, asset purchase agreements; conflict avoidance;

International Senior Manager Workshop - Zürich, Switzerland, (1992)

Project Risk Manager Course - Arrowood, NY (1991)

□ Shulman, Rogers, Gandal, Pordy & Ecker, PA

Partner (2005-2007)

Chair, Government Relations and Resources Committee; Co-Chair, International Law; Childrens' Network International Champion of Freedom Award Recipient for pro bono work;

□ Maryland State Senate and Delegate (Nominee, 2002, 2004.2006)

Legislative District 15, 2002 Campaign; 1998 Campaign (approx. 17,000 votes; endorsed by among others, Montgomery County Retired Teachers; Maryland Business for Responsible Government; National Federation of Independent Business; Ex-Governor William Weld; Commissioner, Montgomery County, Maryland 2000, Asian-American Business Organizations;

□ Recent Teaching/Speaking:

Montgomery College- Discovery Days “Constitutional Freedoms – Free as a Bird” (taught socratically on a series of weekends to gifted high school students on the 4th, 5th and 1st amendments and the balance of individual freedoms against societal protections); Reference -Montgomery College President Hercules Pinckney;

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University of Maryland University College – Reference -Maryann Spillman, Executive Director of the MBA Program; (graduation speaker to the MBA class on international risk - (Cited as a “inspiring and informative” I was invited by an audience member as a motivational speaker to the Picklers Convention in Memphis, TN)

ABB Attorney Rotation Program - Taught European attorney in an eight week program about US litigation risk in a variety of business unit settings;

Circuit Court Appointed Mediator and Arbitrator – appointed, mediated and ruled in over 25 cases or controversies in last eight years from the American Arbitration Association as well.

University of Maryland – Commencement Speaker – School of Communications, 2005

Poolesville High School Graduating Class, Commencement Speaker, 1993

Washington Herbew Congregation, High Holiday Speaker (3,000 attendees);

Hoover Middle School and Churchill High School Annual Career Day Speaker- Reference – Eileen Cohen, (speaker to 5th grade and 9th classes for eight years on career choices)

PROFESSIONAL MEMBERSHIPS:

Admitted to Bars of Maryland, Connecticut; District of Columbia ; U.S. Ct. App. (2d Cir.); U.S. Dist. Ct. (Conn.); U.S. Dist. Ct. (Md.); U.S. Supreme Court.

Member, Presidential Appointment, Merit Awards Panel (2006); Leadership Montgomery; Greater Washington Initiative (GWI Business Region); Greater Baltimore Alliance, Advisory Board (2003); University Maryland (UMBC), President's Advisory Council; University of District of Columbia Business School, Advisory Board, Montgomery County Bar Association, Past Chair -American Corporate Counsel Association; ("ACCA"); American Arbitration Association; Past Chair of Connecticut Young Lawyers (5,000 member lawyers); Connecticut House of Delegates (1988-1990); ABA Certified Delegate from Connecticut to ABA House of Delegates (1990); Past member Board of Trustees, Connecticut Law PAC (Legislative Lobbying PAC);

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Maryland Women's Heritage Museum, Board of Directors; MACO (Maryland Assn of Counties); CORENET (real estate development professionals); Rockville Economic Dev. Council as appointed by Mayor Giammo; Maryland; High Tech Council, General Counsel Comm, Maryland Bar Association.

Civic:

Founder of Entertainment Farming, Inc. (Civil War Reenactment on farmland to help farmers raise cash benefiting 501(c) (3) historical preservation charity; Owner, D&A Sports and Entertainment, LLC (private partner for developing a \$50M arena in Montgomery County, Md.)

Board, Charity Network International (2006-present); **Co-Founder**, Board, Maryland India Business Roundtable (2006-present); **Advisory Board**, Greater Gaithersburg, Chamber of Commerce, **Board of Directors**, Legal Counsel (1996-97) Legislative Affairs Chair, (1996, 1997); Circle of Hope Therapeutic Riding Non-Profit,

Former Board of Directors; Hoover Foundation, **Board** (2006), Potomac Boys Club, Baseball and Montgomery County Rec; Basketball Coach and 2002 Champion Team (1996-2002); Montgomery County Schools Career Day Activist (1995-2002); Maryland VIP CEO Business Roundtable (1996; 1997); Community Activist for “Fairness in School Boundary Redistricting” (1997); Member and Volunteer: Montgomery County Tourist and Visitors Bureau (1997); American Heart Ass’n Volunteer; Adopt-A-Road sponsor and local clean-up coordinator (2001-present); Montgomery County basketball Coach - 5th graders (2002- 04)

SELECTED PUBLICATIONS:

2005-09 Guest television Commentator, Ch. 21, “Montgomery County Politics”
2008 – University of Maryland Graduation Speaker – Communications;
2007 Leading Lawyers in America, “Inside the Minds”, *Alternate Dispute Resolution Strategies*, author William F. Askinazi, publisher Aspatore Books (Boston,USA)
2007 Maryland *Daily Record*, Class Actions, “No Crash But Plenty of Impact”. 3/2/07

2006 *India Business Times*, June issue, “Maryland Goes Global”
2003-05 Governor Robert Ehrlich's Successful Business Agenda - Statewide
2002 “Lawyers and Paralegals” – Montgomery College, Germantown Campus

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2002 Testified on Redistricting Fairness, 2002 Elections, State Board of Redistricting
1997-2002 “Constitutional Freedoms” – Hoover Elementary School, Churchill High
School; Montgomery College Discovery Seminars

1997 “*Structured Settlements: Lowering the Costs of Litigation*”,
Corporate In- House Practice and Management , Vol 1, Issue 8 (July, ‘97)

1995 "The ABC's of EMF - A Primer on Electromagnetic Forcefield Issues", Paper and
Seminar, Baden, Switzerland; The Corporate Bar, Litigation Committee and
Article. published in the EMF Reporter, (Andrews Publications) and the
Corporate Legal Times; Speaker, D.C. Bar Winter Convention, February, 1995.

1994 "Capped Aggregate Fee Retainers - With a Twist", An Alternative Billing
Method, Published in The Corporate Legal Times, May, 1994; **Speaker**,
Corporate Bar and **Article**.

1992 - "Corporate Counsel Relations with European Lawyers", American Bar
Association Annual Meeting, San Francisco, CA., **Speaker** and **Article**. 1991 -
"Corporate America in the 1990's", **Panelist** from Fortune 500 Cos. as sponsored by
American Lawyer; Published in The Connecticut Law Tribune.

REFERENCES:

Hon. Governor Robert Ehrlich, (R) (410) 703-6747

Hon. Montgomery County Executive Ike Leggett, (D) (202) 962-4651

Mr. Aris Melissaratos, Johns Hopkins; (I)(443)-287-9960

Dr. Rita Colwell; Nobel Laureate;

Dr. James Whang, Ph.D.,

Delegate Brian Feldman; Senator Robb Garagiola; CEO Frank Islam, Beat
Hess, General Counsel to Shell Oil; Hon. US Ambassador Constance
Morella.